

digital

DIGITAL *Today*

The Global Newspaper for DIGITAL Employees

Commemorative Edition

Volume 3W, Issue 10

As we move onward,
DIGITAL employees can
take great pride in our
collective impact on the
computer industry.

We championed
interactive, networked,
computing, and we've
seen it become the
dominant style of
computing in the IT
industry.

We championed 64-bit
computing and, in doing
so, contributed a
cornerstone to the
foundation of computing
in the 21st Century.

We also shared passion
and spirit that were
as important as
technological innovation
in making the DIGITAL
experience unique.

This commemorative
edition of DIGITAL Today
offers a brief visual
reflection on 40 years of
people, products and
services, as we move
onward to meet new
challenges and forge
new breakthroughs as
part of Compaq.

onward

digital

COMPAQ

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Eckhard Pfeiffer's letter to DIGITAL employees

The joining of Compaq and DIGITAL is an historic moment for our companies, our customers and the computer industry worldwide...it brings together two companies with proud traditions of technology innovation and industry leadership. With its minicomputers, DIGITAL defined the computing paradigm of the 1970s and much of the 1980s. With its industry standard personal computers—including the first PC server—Compaq defined the computing paradigm of the 1980s and 1990s. But what I find most exciting is the opportunity we now have—together—to define the future of computing.

Think about it for a moment. We stand at the threshold of a new millennium. New technologies like Windows NT, the Internet and 64-bit computing are driving vast changes in enterprise computing. The boundaries between consumer and commercial computing are beginning to blur. The opportunities to deliver value to customers are almost unlimited. And no company—not IBM, not HP, not Dell—is in a stronger position than Compaq to lead this new world of computing.

As a combined company, we are already the clear leader, or one of the leaders, in established and emerging IT markets: PCs for consumers and businesses...servers...Windows NT...the Internet...64-bit computing (with Alpha, DIGITAL UNIX and Open-VMS)...global service and support...and storage. We have strong relationships with best-of-breed partners, such as Microsoft, Intel, SAP, Oracle and many others. And our product and service portfolio spans the entire world of computing, from a family PC to the largest global enterprise.

Of all our competitive strengths, however, nothing is more important than the quality of our employees—and DIGITAL employees are among the industry's best. I know how hard you have worked during the past few years. You overcame significant challenges. You take great and justifiable pride in DIGITAL and what it represents.

I also know that many of you approach this acquisition with mixed emotions as one chapter in DIGITAL's history closes and another one begins. But I believe that Compaq and what it represents will also be a source of pride for you.

This is really a beginning, not an end. We have a lot of work to do in the coming weeks and months to continue the integration of our companies, execute our business strategies and begin to establish Compaq as the global leader in enterprise computing.

I am confident that we have what it takes to succeed, including:

- a sharp focus on customer satisfaction and customer success,
- a track record of industry leadership,
- a common heritage of technology innovation,
- a mutual commitment to deliver not only the best products and services, but the best solutions,
- a strong management team, and, most of all,
- talented and dedicated employees.

Welcome to Compaq. I look forward to working with you to make this the best computer company in the industry.

Eckhard Pfeiffer
President and Chief Executive Officer



Eckhard Pfeiffer



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The Spirit of DIGITAL

Vision



DIGITAL University, 1989



On the road

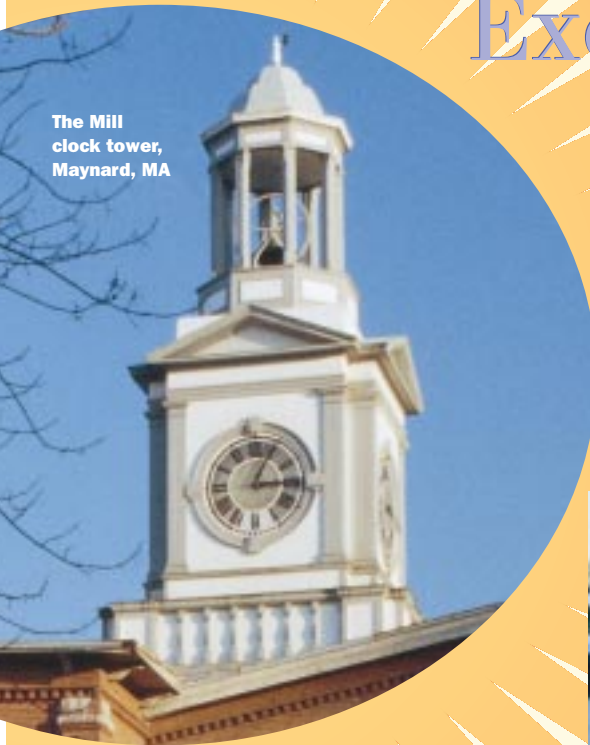


Quality control, 1963

Integrity

Excellence

The Mill
clock tower,
Maynard, MA



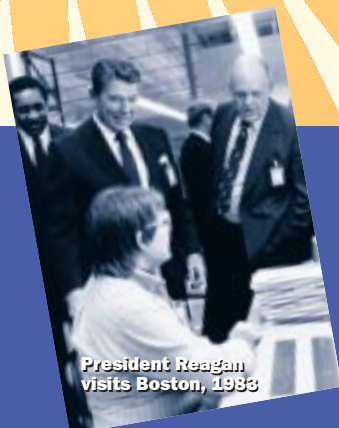
PDP-1, 1960



Cannes, France, 1988

Accountability

Colleagues



President Reagan
visits Boston, 1988

"We had a dream for interactive computing. Normal computing was considered big, expensive, awesome, beyond ordinary people. Interactive computing was exciting and fun, and people could interact directly with the computer. We had demonstrated the usefulness of this at MIT. It was our dream to show the world what it could do."
—Ken Olsen



Canobie Lake Park



DEC Talk and Stevie Wonder, 1983



Manufacturing, Taiwan, 1994



Employee Day, DECWorld, 1987



GIA team, 1988



StorageWorks manufacturing, Ayr, Scotland, 1995



GIA team, 1988



VAX system team, 1980



"The Internet is dramatically changing how we manage and distribute information. We have an opportunity to not only transform business, but transform society in many important ways. I do not think there has ever been a more exciting time to be involved in the information technology industry."

—Bob Palmer

Imagination

Diversity

1957

Commitment

Alliances



Bill Gates and Bob Palmer,
AEC II announcement, 1998



DIGITAL Video Network, 1990



PDP-6 team, 1964



Galway, 1995

Innovation



Alpha announcement, 1992



Worldwide Manager's Meeting, Boston, 1995

Global



Holiday turkey distribution



DECsystem 2020 development team, 1978



VMS team, 1978



United Way campaign, 1980

1998



Roxbury, MA, 1990

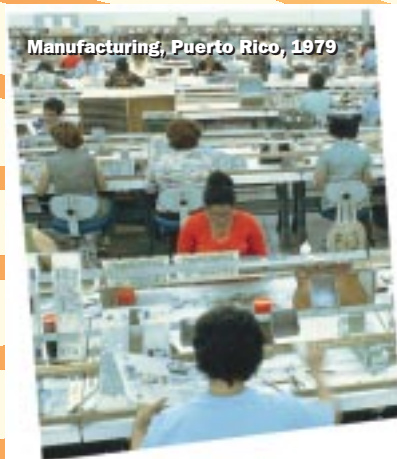


Eckhard Pfeiffer and Bob Palmer, 1998

Opportunity



DECmate team, 1981



Manufacturing, Puerto Rico, 1979

Customer Success

"The dynamic combination of DIGITAL and Compaq will...make us the strongest and most viable Windows NT solutions provider in the business. This is a very positive and exciting development for our customers, our partners and the industry."

—Bob Palmer



Investment



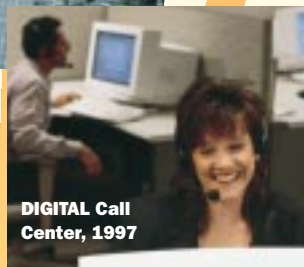
FAB6, 1997



General Georges Doriot, 1980, mentor to Ken Olsen and original investor in DIGITAL



DIGITAL aviation helicopter fleet



DIGITAL Call Center, 1997

Success



DIGITAL Board of Directors at stockholders meeting, 1970

Performance



DECWorld, 1987 featuring the QE2 below



DEC Big Band

Teamwork



Thank You!



Commemorating

40 years
of people, products, and services